

CONFERENCE AGENDA

Thursday, 19 October
Novotel, Auckland Airport



- 8:30AM** ▶ Registration opens
- 9:10AM** ▶ Welcome – **Philip Macalister**, *TMM Publisher*.
- 9:15AM** ▶ **ECONOMIC UPDATE** **Tony Alexander**, *BNZ*
High profile, and occasionally controversial, economist Tony Alexander will give you an update on the New Zealand economy and future interest rate movements.
- 10:00AM** ▶ **MAKING SENSE OF THE HOUSING MARKET POST-ELECTION** **Nick Goodall**, *CoreLogic*
Nick looks beyond what you hear in the media and looks at the real things happening in the property market. This includes a fresh view on some of the public data as well as in-depth analysis of CoreLogic's own unique datasets to provide a view you will never have seen before. Including what to expect post-Election day!
- 10:40AM** ▶ Morning tea
- 11:00AM** ▶ **THE FINANCIAL SERVICES LEGISLATION AMENDMENT BILL EXPLAINED** **Sharon Corbett and James Hartley**, *MBIE*
The Ministry of Business Innovation and Employment will provide an overview of the Financial Services Legislation Amendment Bill, which will regulate all financial advice including mortgage advice. MBIE will discuss important elements of the new regime for mortgage advisers and will outline next steps.
- 11:40AM** ▶ **YOUR ESSENTIAL REGULATION UPDATE** **John Botica and Derek Grantham**, *FMA*
Mortgage advisers face important change under the proposed Financial Services Legislation Amendment Bill. In this session the FMA will outline the proposed changes and what transitioning to the new world might look like, Introduced by RESIMAC.



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ASB

RESIMAC
Home Loans

12:10PM

▶ **THE NEW RULEBOOK FOR ADVISERS**
Angus Dale-Jones, Code Working Group chairman

12:30PM

▶ Lunch

1:00PM

▶ **SPOTLIGHT 1:** This series puts the spotlight on new tools that will help mortgage advisers run their businesses better. Session is an introduction to **Suitebox**.

1:45PM

▶ **PANEL SESSION – Specialist Lenders** (If you have a question for the panel please email to philip@tmmonline.nz) **RESIMAC, Avanti Finance, NZCU Baywide and Cressida Capital.**

2:15PM

▶ **PEER TO PEER LENDING; WHY YOU SHOULD CONSIDER USING IT**
Zagga Senior Manager Credit Risk **Colin Hamilton** will explain P2P, how it works and why mortgage advisers should consider using it. It is designed to be a practical session to bring you up to date with new lending products you can use with your clients.

2:45PM

▶ Afternoon Tea.

3:15PM

▶ **SPOTLIGHT 2:** This series puts the spotlight on new tools that will help mortgage advisers run their businesses better. Session is an introduction to **Applause™ Home Loans online; a secure e-mortgage software application for mortgage advisers.**

3:30PM

▶ Panel Session – A panel of Mortgage Advisers share their tips for success.

4:30PM

▶ Wrap Up

4:45PM

▶ Drinks and Canapes - This is a great time to network with your peers across the industry and to share ideas.



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