

## NZ MORTGAGE MAGAZINE - TOP BROKERS FEATURE

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The **NZ Mortgage Magazine** is compiling a list of New Zealand's top mortgage brokers and advisers. This list is scheduled for publication in issue three of the magazine this year.

This feature is modelled on what similar trade titles do in other countries, including Australia.

Its purpose is to be aspiration and recognise top performers in the New Zealand market. The key metric for this listing is volume. Volume is measurable and also a mortgage advisory business must generate sufficient volume to succeed.

The feature is similar to various industry awards where top performers are recognised and acknowledged. A key aim is to help other brokers and advisers to learn from the top performers in the industry.

We have approached all the groups about taking part in this project and will also be emailing individual advisers inviting them to participate.

The following is the information we collecting.

Any questions for queries can be directed to Philip Macalister, phone 0274-377527 or email [Philip@goodreturns.co.nz](mailto:Philip@goodreturns.co.nz)

The deadline for the following information is 5 pm April 17, 2014.

When: TMM Issue 3 2014

Information to collect:

Name of broker:

Business name:

FSP number:

Designation: AFA/RFA/QFE

Group membership :

Is all the business written by one individual broker/adviser? Yes/No

Total volume of loans settled in 12 months to March 31, 2014 \$

Notes:

- The volume of business is calculated on settled loans rather than approvals.
- All loan types count, eg: home loans, commercial loans, specialist loans, home equity release, personal loans etc.
- TPL may ask for verification of this number. Any verification will be kept confidential.
- By taking part in this survey you agree to have the above information published in the NZ Mortgage Magazine (TMM) and if requested to do an interview with a TMM journalist.